



Smart Real Estate Sales, Leasing, & Property Mgmt.
Velie Realty, It's about We, Us, & Our Awsome Client's Best Interest

About Eddie J. Velie
















Obviously, the best things that I have experienced in life are my family. That goes without saying for almost anyone. In life, it is family that sticks with you through good times and bad. Thinking about my parents, siblings, spouse, and my kids, I would not change a thing.

I am married to Nancy Velie for over 23 years. She is a systems engineer at L3Harris Corporation, [UVA grad, BS in Systems Engineering, FIT grad, MS Systems Engineering]. We have 3 kids, Regina, 32, [USF grad BS Business Administration, business owner, married to a great guy with two kids], Benjamin, 21, [senior at UF], and Holly, 22, [Junior at UCF]. I have a wonderful family that I am very proud of. More on family later.

To see why I became such an over achiever, look at my parents. I was raised by a pastor and a librarian in a very stable environment with my brother & sister, and 3 foster kids. Dad still owns the 3-bedroom, 1 bath home with 960 SF of LA, no A/C. There was never enough space with 5 kids trying to get in the bathroom at once.

The biggest credit for my education, besides the Winn Dixie scholarship changing my perception, may be Mom being a librarian. During the summer we did lots of reading and hanging out at the library while she worked.

Eddie's Formal Education

-  [Eddie Velie Resume](#)
-  [MA Human Resource Management, Hawaii Pacific University](#)
-  [BS in Business Administration, minoring in Computer Business Information Systems, Wayland Baptist University \(133 credit hour degree\)](#)
-  [AAS in Business Administration, Wayland Baptist University](#)
-  [AAS in Logistics, Community College of the US Air Force](#)
-  [Graduate Realty Institute \(GRI\) Grad](#)
-  Palm Bay High School Graduate
-  [FL Licensed Real Estate Broker](#)
-  [Former Mortgage Broker](#)
-  [Former Community Association Manager \(CAM\)](#)
-  [Former CAM Firm Owner](#)
-  [Extensive and Unmatched Home Building Product Knowledge](#)
-  [FAA license Private Pilot](#) (Worth credit hours in right degree program)
-  PADI Advance Open Water Diver (Worth credit hours in right degree program)
-  Eddie's blue-collar university rehabbing properties & learning the trades (2011-2016) with my friend and mentor Chuck Delmater.



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It's Not All About Formal Education

It is not just my education; I have accumulated over 35 years of management experience in a cross section of our great US economy. This includes retail, wholesale, military, civil service, non-profit, for profit organizations, and real estate. Management is how I think. I don't know anything else.

I learned building products (see below) and learned to rehab house working with my friend and mentor, Chuck Delmater, for several years. The whole time I was doing time studies as a management mind I could not escape. This should make it hard to be fooled by contractors who may overcharge in the future.

Real Estate Product Knowledge

After Leaving the USAF I landed a long-term job as a warehouse manager at Cameron Ashley Building Products. I managed manufacturing, warehousing, and distribution. We sold wholesale building products mostly to contractors who worked directly with homeowners. [Click here if you want to see Eddie's extensive real estate product knowledge with 15 product line examples.](#)

Eddie's Published Professional Papers

The Florida Realtor Magazine asked for funny stories of first transactions. I submitted the following. They called me and they were laughing as I picked up the phone. So was I. :-) I never found out why they changed the title. Maybe it was a mistake on their part. That was not the original title and it doesn't really fit the story. You decide. [Published in FL Realtor Magazine, "The Buyer is Always Right!" by Eddie Velie](#)

One of my best articles was published in my newsletter to Coral Bay, a 996 single family home community. I not only predicted the crash of 2008, I told people a year in advance what they needed to do in their different situations. How satisfying? People called and simply asked, "You wrote this?" I replied, "Yes I did." Good enough for me. ["State of the Market Report, July & August 2007" By Eddie Velie](#)

As a licensed Community Association Manager (CAM) licensee, I started my own CAM Firm named, Velie Community Association Management, dba VelieCAM. I was *published twice in SE Florida's, Facilities Today, mailed to every board member of HOA's and Condo associations in SE FL and others in the industry.*

["Barriers To Buying Hurts Community Association's Value" By: Eddie Velie](#)

["VelieCAM There Is a Better Way" By Eddie Velie](#)



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ADVENTURES for Fun

[Eddie Velie, Private Pilot Adventures](#)

I got divorced at Warner Robins AFB then requested a new assignment. To my surprise the #1 requested AFB in the world was Patrick AFB, FL. I requested Hickam AFB Hawaii (#2 on the list) and got it. I sold my car to my x-wife and moved.

Only there about a month I started ground school to become a private pilot. It was a surreal awesome experience. While I was in Hawaii, three general aviation magazines wrote stories about learning to fly in Hawaii. Click the link above for more.

[Eddie Velie, SCUBA Diving Adventures](#)

After I earned a private pilots license on January 5, 1981, I walked into the most awesome SCUBA club on the planet. It sits on the pier at the opening of Peal Harbor, HI. I said, "I got my pilots license and I want to go SCUBA diving now." I only talked with him a few minutes and he said, "You want a job?" That turned into about 700 SCUBA dives, fun, a social life, and the only management job available to an E-3 on Hickam, I think. Click the ling above for more.

[July 7, 1991 Letter describing my life in the USAF at Hickam AFB, Hawaii](#)

On July 7, 1991 I wrote a letter to my Mom, Janice Elaine Velie, who passed away in February 2019. She saved the letter for 26 years before giving it back to me along with my Palm Bay High School report cards. My parents are the epitome of stability. My dad, Benjamin Velie, has been pastor of the church across New Haven Avenue for 41 Years. I have never heard of anyone staying at a job so long.

Adventures NOT so much Fun

[As Far as I Could See In Every Direction; White Covered Muslims](#)

A fifteen-minute incident where I got caught up in cultural scene in Riyadh, Saudi Arabia, while on temporary duty with the USAF, changed life forever. I was only there for 98 days. I am writing about it now, finally, because the many people that I have tried to tell the story cringe, have knee jerk reactions like 4 VA doctors did while one scoffed and said, "Did your tell anyone about this?"

Read the story that I've told a 1,000 times before on paper for the first.

[See Eddie's diagram of beheading square.](#)