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**Smart Real Estate Sales, Leasing, & Property Mgmt.**

### What kind of company do you want to work for?

While working on my masters degree at Hawaii Pacific University, I wrote several papers on quality management. The program was heavy in organizational culture so it didn't take me long to focus on quality culture characteristics.

**Ever wonder what it takes to earn a MA in HRM requiring a thesis to graduate? I wrote a paper in nearly every class. [Click here to see and read some of them!](#)**

These types of companies are my favorite and the kind I would like my company to be like.

Here are some of the characteristics that come to mind as the most important to establish and maintain an organizational culture conducive to continual quality process improvement.

- ☞ Management open door policy
- ☞ Management solicits & uses ideas from employees
- ☞ Employees trust management
- ☞ Short organization structure
- ☞ Democratic form of leadership
- ☞ High job satisfaction rate among employees.

What would it be like working with Velie Realty? This kind of company is our goal.

Like this topic? Read my paper, "[HRM Quality Systems.](#)" It expands and elaborates on quality corporate cultures.

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### OTHER RECRUITING LINKS

- ☞ [Better Broker Better Career](#)
- ☞ [Realtors, Why You Should Choose Velie Realty](#)
- ☞ [Julia's Recruiting Flyer](#)

# Reasons to Choose Velie Realty

- ☞ [FREE Velie Realty Newsletter, Brevard edition](#) for your farm area or use. Also available; it is customizable with your contact info & target community original research. [Believe it? Click here to see recent sample.](#)
- ☞ FREE coaching & technical assistance with data base of farm area.
- ☞ FREE 500 Business cards ([Sample](#))
- ☞ FREE Realtor Photos ([Sample](#))
- ☞ FREE to negotiate Your Compensation
  - ☞ 5% Split decrease (A RAISE!)
  - ☞ Paying a mo. fee? Pay up to \$100 less per mo.
- ☞ FREE E&O Insurance
- ☞ FREE Microsoft Office 365 on your machine
- ☞ FREE In office copies and scans
- ☞ FREE 50 Post Closing Mail Outs to your farm area
- ☞ FREE [57 Checklists for Client with your Contact Info](#)
- ☞ FREE [Eddie Velie, GRI](#), Broker/Owner of Velie Realty is arguably the most qualified real estate broker in FL with 4 degrees, 35 years management experience, much more. [See Resume here!](#)



## Stop paying these broker fees today

**Did you fall for these fees? I did at my 1st brokerage. That lasted about 6 months. I lost one listing switching but my net income was a lot more! You don't have to pay them. [Click here to see a page from agent broker agreement.](#)**

☞	<b>Franchise Fee</b>	<b>6%</b>
☞	<b>National Advertising Fee</b>	<b>2%</b>
☞	<b>Preferred Client Club</b>	<b>\$37</b>
☞	<b>Errors &amp; Omissions Fee</b>	<b>\$25</b>
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